

## Capability Statement

### Our Mission

"To provide high quality medical products across all healthcare market segments that combine performance and value in patient care. We establish successful long term relationships with our customers and vendors by conducting our business operations with maximum efficiency, accuracy, responsiveness, and focus."

### Our Company History

The Tetra Company was founded in Chicago, IL, in 1913 with one product - "The TETRA Bandage" - an all cotton bandage that derived its "stretch" by twisting the cotton threads very tightly. The number 4 in the circle is the company logo and was adopted from the Greek definition of the word "tetra" by the original German manufacturer of the bandage.

### Our Products & Business Portfolio

Today our product line focuses on **bandages, dressings, orthopedic softgoods, hot and cold therapy products.**

Our portfolio of customers: Federal and state government agencies, national/regional dealers and distributors, hospitals, specialty clinics, chiropractors, department of correction facilities, sports rehabilitation, professional sports teams, occupational and physical therapists, fire departments, industrial offices, federal, state, city and county offices, universities and schools.

From disposables to orthopedic softgoods to emergency supplies and therapy items, **we can serve your needs.** We maintain a 98%+ fill rate and are centrally located so that your products arrive when YOU need them.

### Partners & Past Performances

Our trading partners include the federal government, VA hospitals, IHS, FBOP and other various branches of the military. We also provide products and services to prime vendor wholesalers, distributors, hospitals, clinics and retail. Tetra has been a FSS contracted supplier for over 25 years.

We have been awarded numerous outstanding quality and service ratings by our customers; most recently, the Pinnacle Award, from Premier Health Partners (Group Purchasing Organization) for the third consecutive year.

### Service Area

Tetra's primary service area is the U.S. & Canada. However, Tetra ships product worldwide.



### Federal Contracts:

FSS Contract # V797P-2078D 65IIA  
BPA Contract # VA797N-12-A-0007

### Registrations & Certifications:

Tetra Medical Supply Corp. is registered with:  
CCR & ORCA as a Woman Owned Small Business  
Certified by the Women's Business Enterprise  
National Council (WBENC)  
Certificate # 2005112489

### NAICS and other Codes:

423450-Medical, Dental and Hospital Equipment  
and Supplies Merchant Wholesalers  
423490-Other Professional Equipment and  
Supplies Merchant Wholesalers  
424990-Other Miscellaneous Nondurable Goods  
Merchant Wholesale  
DUNS: 047580212 FEIN: 36-2270544  
Cage Code: 0YU13

### Differentiators:

Our partners are accustomed to excellent service levels. We provide and perform the true meaning to: Quality, Value, Dependability, Integrity, Responsiveness and Service.